

# Sunsweet Growers Switches to OpenDNS Web Content Filtering

*Nation's Largest Fruit Grower Secures its Network with OpenDNS*



## The Problem

### Inappropriate and Distracting Web Sites, and Costly Internet Outages

Sunsweet Growers Inc. is the world's largest handler of dried tree fruits including cranberries, apricots and plums. A grower-owned marketing cooperative responsible for producing more than one-third of the dried plum market worldwide, Sunsweet Growers could not afford the interruptive and costly network outages it continually experienced because of its faulty DNS, or the prospect of a successful phishing attempt victimizing one of its employees. In conjunction with their Internet reliability and safety concerns, IT professionals there sought to create a more secure corporate network where inappropriate and distracting Web sites are not accessible. Evaluating an array of concerns, including the need for Web content filtering and an improved, more reliable network, Sunsweet Growers' IT decision makers began looking at various solutions ranging in price.

## The Solution

### A Faster, More Secure Network and Fewer Support Calls

Sunsweet Growers Network Administrator Terrell Johnson spotted OpenDNS, noticing its claims to resolve not just one but all issues his team was addressing. He was especially interested in OpenDNS' unique DNS-based approach to Web content filtering. Johnson began testing OpenDNS straight away and quickly concluded OpenDNS was superior to other potential solutions he and his team had evaluated.

Sunsweet Growers deployed OpenDNS across its entire network and is today using it as its primary Web content filtering solution. OpenDNS has proven to be the ideal solution for Sunsweet Growers, boosting network reliability, making employees more productive and reducing the number of support calls received by the IT department. Johnson also raves that OpenDNS, requiring no hardware to purchase and nothing to download and install, has given him insight into DNS activity and trends on his network he had never before had.

## More About Sunsweet

Sunsweet Growers Inc. is the world's largest handler of dried tree fruits including cranberries, apricots and plums. A grower-owned marketing cooperative representing more than one-third of the dried plum market worldwide, Sunsweet processes more than 50,000 tons of dried plums a year. Sunsweet processes and markets the dried fruit production of more than 400 grower-members with orchard holdings primarily in California's Sacramento and San Joaquin valleys. Sunsweet's Yuba City, Calif. headquarters is home to the world's largest dried fruit processing plant. Each day, an average of 40,000 cases of Sunsweet products are sealed and marked for worldwide distribution.

### Company Snapshot

**Corporate Headquarters:**  
Yuba City, CA

**Number of users:**  
1,700

**Using OpenDNS for:**  
Web content filtering, security, stats, reporting, faster and more reliable DNS.

### What They're Saying

"OpenDNS allows us to easily block unwanted sites through a cloud-based service, and provide a safer, more productive environment. It has a smart interface that provides granularity of control across multiple connections, and the statistics are easy to use and provide insight into our DNS traffic."

– **Terrell Johnson**  
Network Administrator



OpenDNS is the world's leading provider of Internet navigation and security services that make networks safer, faster, smarter and more reliable. Through DNS resolution, cloud-based Web content filtering and security services, OpenDNS empowers millions of households, schools and businesses to control how users navigate the Internet on their network, while dramatically increasing the network's overall performance and reliability.

For more information please visit: [www.opendns.com](http://www.opendns.com)